

# DOWN TO EARTH

satellite communications



SHAPING THE FUTURE OF SATELLITE COMMUNICATIONS

# COMPANY PROFILE

## A strong track record and reputation

Newtec Cy was founded in 1985 by two engineers with a vision: Dirk Breynaert and Jean-Marie Maes. Their vision has produced a satcom pioneering company with over 280 employees in 5 continents, to date.

In its first ten years, Newtec worked exclusively on R&D and projects for the European Space Agency. Today, the Company's excellent relationship with ESA remains and R&D is still very much alive at Newtec, as you would expect from an innovator. Some of today's industry standards in satellite communications have Newtec written all over them, such as Digital Video Broadcasting or DVB, DVB-RCS, ATSC, ABS-S and many others.

In 1994, as the European satcom market was deregulated and opened up, Newtec realised the opportunity to lever its strong technological know-how and started its own product development strategy. As early as 1996 Newtec began successfully selling DVB satellite communications equipment. Newtec America was founded in 1997, marking the start of the Company's internationalisation process. In 2001, Newtec Asia-Pacific was launched in Singapore and since then, Newtec offices have opened in China, the Middle East, South America and South Africa to serve customers around the Globe. Today over 1 billion people around the world receive their TV channels at home thanks to Newtec equipment used in critical satellite based TV distribution chains.

When the time is right, Newtec also broadens its portfolio through acquisitions: Teamtec, a Belgian state-of-the-art production facility for the production and integration of satcom equipment, was acquired in 2002. Its central location in Europe guarantees fast worldwide shipment by air and sea. Tellitec, a Berlin-based software company specialized in IP-over-satellite software solutions was added to the Newtec group in 2004 to further integrate the worlds of satcom and IP, with a special focus on IP acceleration, data security and network reliability. The most recent acquisition took place in 2007 with TurboConcept, a top French provider of Intellectual Property Cores for turbo and LDPC codes, important building blocks for the DVB-S2 standard.

Since February 2008 both Teamtec and Tellitec have been integrated into the single legal entity Newtec CY nv. The integration of these companies has resulted in significant market recognition, demonstrated in 2009 when Newtec received the Technology of the Year Award for its FlexACM® solution, by the World Teleport Association.

Still a fully private company with Belgian shareholders, Newtec is today a multinational organisation with strong European roots.

## Newtec in numbers:

- **Created in 1985**
- **Five R&D centers & own production facility**
- **Offices in 9 countries over 5 continents**
- **Over 280 employees worldwide**
- **Three product lines and over 50 different products**

Professional equipment

Broadband systems

IP software



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[www.newtec.eu](http://www.newtec.eu)

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