



IDMI ADDS TO THE LIST OF INTERNATIONAL GROUPS CHOOSING NEWTEC'S FLEXACM[®]

Sint-Niklaas, Belgium, 26th January 2010. Newtec announces today that Beirut-headquartered IDMI has chosen Newtec's unique award winning FlexACM[®] technology to boost capacity and availability on key satellite IP trunking links between Greece and ten customer sites in the Middle East.

IDMI is a specialist of satellite and wireless solutions and services across the Middle East, East and South Asia, Europe and Africa. FlexACM[®] will optimise IDMI's return on investment (ROI) by increasing the bandwidth efficiency of the satellite transmission on average and guaranteeing the highest service availability for its customers. This is the latest major international success for the product, which gives Newtec customers around the world the opportunity for increased output, lowered operational expenses, improved Quality of Service (QoS) and the capability to use new resources such as Ku-band/Ka-band.

"Newtec's technology enables us to deliver reliable and stable links over satellites across the Middle East region," said Mrs Zakie Karam, CEO of IDMI.

"Our aim is always to keep on providing additional value to our customers, with the right ratio of quality and price and once again Newtec have proved to be able to meet all our expectations – showing themselves to be our correct partner for the platform.", Zakie added.

FlexACM[®] combines a range of cutting edge technologies for implementing Adaptive Coding and Modulation (ACM), traffic shaping, payload compression and IP acceleration in a highly efficient way for IP trunking and IP backbone satellite links. In addition to doubling the capacity of an existing link, on average, it also guarantees 100 per cent availability of link reception, even when all other systems are down due to heavy rain fade. FlexACM[®] can be used in point-to-point and point-to-multipoint systems, in one way (with terrestrial return channels) as well as two way configurations (with the return channel also over satellite). It can be used to upgrade existing satellite links without changing other elements of the transmission chain, such as the antenna or HPA.

Serge Van Herck, CEO of Newtec said, *"IDMI has built a strong reputation for providing expertise and quality for its customers and I'm delighted that they have chosen FlexACM[®] for these vital links across the Middle East. With its ability to double data throughput – among other unique features – we are finding increasingly that our solution is becoming the system of choice across the international market place".*

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For more information please contact:

Newtec Cy.
Kerstin Roost
Public Relations Director
Tel: +49.30.43095 - 562
E-mail: Kerstin.Roost@newtec.eu

ABOUT NEWTEC

www.newtec.eu

Newtec is the European market leader in Satellite Communications, offering highly reliable products and solutions including DVB-S2 modulators and modems, Digital TV & Radio Distribution and Exchange networks, IP Broadband Access Networks as well as software solutions for the optimization of Internet traffic to customers worldwide.

With its ambitious policy of re-investment in R&D, Newtec is recognized as a forerunner in several innovative satellite communication technologies, which have been published as industry standards (DVB, DVB-S2, DVB RCS and iSatTV Cenelec pr EN50478).

Established in 1985, and headquartered in Belgium, the company has regional offices located in Stamford (US), Singapore (Singapore), Beijing (China), Dubai (UAE) and São Paulo (Brazil). Newtec's Tellitec[®] IP software products for Internet traffic optimization and data communication are engineered in Newtec's research and development facilities in Berlin (Germany). Newtec's subsidiary TurboConcept in Brest (France), develops Intellectual Property Cores for turbo and LDPC building blocks.

Please visit the following link to get more information about Newtec's FlexACM[®] solution:
www.newtec.eu/FlexACM.

ABOUT IDMI

www.idmint.net

An International Dimension. At the end of 2004, the founders of IDM took a big step forward by creating IDM International (IDMI), a new company that will integrate all the group's innovative capabilities and expertise in Internet, Wireless Data transmission, and all kind of connectivity: a new business opening up to a wider world.

IDMI head office located in Beirut is able to provide solutions and services to corporations and end users in the Middle East, East and South Asia, Europe, and Africa.

Our vision is to create long-term value and through our well-known expertise in establishing and developing ISP operations is an added benefit to our clients, covering technological innovations, management, marketing and distribution.

IDMI Services. Network Design, Hardware & Software supply, Installation and Commissioning of services, Personnel Training, Satellite Communication Services, Voice over IP, Wireless Data Transmission, Fleet Management and tracking system, System Integration offering turn key solutions, and Call center implementation. IDMI is an active member of ARISPA (Arab Regional Internet Service Provider Association) an independent body and voluntary association that acts in the interests of Internet service providers in the Gulf, Middle East and North Africa, providing mainly Internet and Communication services in the region. IDMI is also an active member of the ITU (International Telecommunication Union).

For more information please contact:

IDMI
Lara Ammoury
Communications Manager
Tel: +961 1 513 613 ext. 712
E-mail: lara@idmint.net