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## QUANTIS AND NEWTEC BRING BROADBAND ACCESS TO RURAL SPAIN

### **Newtec Sat3Play<sup>®</sup>-Powered Telecentros Provide Free Net Access and Training for Remote Communities via Satellite**

**MADRID, Spain and SINT-NIKLAAS, Belgium, 7 September 2010.** Spanish broadband specialist Quantis is bringing the full-service broadband experience to remote and rural communities across Spain, via Newtec's satellite-based Sat3Play<sup>®</sup> technology, including hub and low-cost, easy-to-install terminals. The €24 million, Spanish government-sponsored programme aims to establish a chain of neighbourhood Internet access centres, known as Telecentros, in areas where broadband access cannot be provided by cable.

The development of Internet infrastructure in Spain faces the considerable challenge posed by the remote nature of many rural communities and the mountainous terrain in many parts of the country. As a result, access by traditional means is not an option for large areas, where broadband over cable is too expensive to install.

Telecentros are Spain's answer to the problem. These local Internet centres, where free access and computer facilities are available, give rural communities a link to the information society for the first time. Spain now has 100 active Telecentros, with another 200 planned.

In Spain, the Telecentro is not just a place where local people can access the Internet — it also hosts weekly training classes led by an "animator", who gives instruction in social networking and other Web skills.

*"These Telecentros are a really exciting development for rural areas which would miss out on the Internet without them," says Aquilino Antuña, CEO of Quantis. "It's a very satisfying thing to be able to bring a true broadband experience to these communities, thanks to the Newtec Sat3Play technology."*

*"Infrastructure projects such as the Telecentros programme are always very rewarding to be involved with," says Serge Van Herck, CEO of Newtec. "Our partners at Quantis are providing a very high-quality service which will have real social and economic benefits, and will continue to deliver a full-on broadband experience into the future."*

The new low-cost, Ka-band-ready Sat3Play terminal includes Newtec's revolutionary 4CPM modulation and coding scheme, which substantially increases the speed and bandwidth efficiency of the return link. This makes Sat3Play a perfect fit for both the consumer and enterprise market. Sat3Play can be combined with VoIP and Direct-to-Home television services, and supports a large variety of professional applications such as for the maritime, energy, transport and security markets.

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or by phone at +32.3.780.6500.

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## **About Newtec**

Newtec ([www.newtec.eu](http://www.newtec.eu)) is a global industry leader, shaping the future of satellite communications. Offering state-of-the-art products and scalable, integrated solutions for broadcast, broadband access, and backbone and trunking applications, Newtec helps customers achieve greater efficiency, increase performance and expand market reach.

With its passionate commitment to R&D, Newtec remains at the forefront of technological development, continuing the pioneering contributions that have led to industry standards including DVB, DVB-S2, DVB RCS and iSatTV Cenelec pr EN50478.

Newtec's worldwide customer base includes the industry's most prestigious broadcasters, satellite operators, telcos, systems houses and broadcasting unions. Established in 1985 and headquartered in Belgium, Newtec has regional offices as well as additional R&D centres located in Stamford, Conn. (U.S.), Singapore (Singapore), Beijing (China), Dubai (UAE), São Paulo (Brazil), Berlin (Germany) and France.

## **About Quantis**

Quantis ([www.quantis.es](http://www.quantis.es)) is the first 100-percent Spanish company specialized in providing solutions and satellite technology in broadband environments, remote areas, and rural and mobile maritime environments.

Headquartered in Madrid (Spain) and founded in 2006, Quantis is a private company owned by important private Spanish investors related to the communication industry, with a very experienced team on projects with governments. Due to its internationalization, Quantis has a permanent branch office in Sofia (Bulgaria) since 2009.

Knowledge, technical innovation and teamwork are at the center of what Quantis is, and the company is focused on leveraging these assets to deliver solutions that improve customer performance.