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**INTERSAT AFRICA ADVANCES SERVICE DELIVERY IN AFRICA USING
NEWTEC FlexACM[®] TECHNOLOGY**

**Newtec's FlexACM[®] solution assists Intersat Africa in optimizing its
satellite space segment resources by achieving over 50 % throughput
increase compared to DVB-S**

Due to the shortage of satellite space over Africa, Intersat Africa Limited, one of the largest providers of Internet solutions in the region, has been working with Newtec for over two years to establish a reliable service delivery model that couples efficiency with reliability.

Abdul Bakhrani, CEO of Intersat Africa Limited said: *"Intersat first tested Newtec's Azimuth range of satellite modulators & demodulators on the SES-Newskies NSS-703 satellite and we have not looked back since. Our engineers are extremely happy with the support from Newtec during the initial deployment and are looking forward to deploying Newtec's latest Elevation FlexACM[®] products on the transponders we have booked on the NSS-12 satellite."*

In December 2008, Intersat was awarded the KENET project in Kenya to connect all Universities and Higher Education establishments to the Internet using satellite technology. It acquired four transponders from Asia Broadcast Satellite (ABS) and initiated service on DVB-S2 using equipment from another manufacturer that was already deployed on ABS. After a few days Intersat requested ABS to immediately switch to Newtec's Azimuth hardware and also placed another order for more Newtec equipment to facilitate the changeover at their remote sites.

"The service quality attained using the other manufacturer's equipment did not match up to the amazing levels experienced when using Newtec", said Wilfred Waithaka, General Manager of Intersat Africa Limited based in Nairobi, Kenya. He also added: *"We are currently testing Newtec's FlexACM[®] solution on large SCPC links. This FlexACM[®] solution includes Newtec's TellinNet TCP acceleration platform and we hope to achieve similar IP acceleration efficiencies to those seen since we started using Newtec's TellinNet platform five years ago on small DVB links."*

Serge Van Herck, CEO of Newtec said: *"Intersat is one of the most respected providers of Internet solutions in Africa. We have been proud to support Intersat over the years and our products and solutions have an excellent record in meeting the customer's needs every time. We look forward to continue partnering together with Intersat in order to help them achieve their business objectives."*

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ABOUT NEWTEC

www.newtec.eu

Newtec is one of the European market leaders in Satellite Communications, offering highly reliable products and solutions including DVB-S2 modulators and modems, Digital TV & Radio Distribution and Exchange networks, IP Broadband Access Networks as well as software solutions for the optimization of Internet traffic to customers worldwide.

With its ambitious policy of re-investment in R&D, Newtec is recognized as a forerunner in several innovative satellite communication technologies, which have been published as industry standards (DVB, DVB-S2, DVB RCS and iSatTV Genelec pr EN50478).

Established in 1985, and headquartered in Belgium, the company has regional offices located in Stamford (US), Singapore (Singapore), Beijing (China), Dubai (UAE) and São Paulo (Brazil). Newtec's Tellitec[®] IP software products for Internet traffic optimization and data communication are engineered in Newtec's research and development facilities in Berlin (Germany). Newtec's subsidiary TurboConcept in Brest (France), develops Intellectual Property Cores for turbo and LDPC building blocks.

For more information about FlexACM[®] visit the following link: **www.newtec.eu/FlexACM**.

About Intersat Africa Limited

www.intersatafrica.com

Intersat is one of the leading providers of satellite based data solutions in Africa offering Internet via Satellite connectivity to major organisations, government institutions and the private sector. Intersat strives hard to stay at the cutting edge of technology, investing heavily in state-of-the art services that make service delivery more efficient and reliable.

Intersat's wide variety of customized products & services are purposed and optimized for their discerning customers' needs and are used by national & multinational corporations, academic institutions, financial institutions, backbone providers, broadcasters, Internet Service Providers and government institutions across Africa, Middle East & South East Asia.

Through continuous research and development, Intersat has been able to deliver turnkey satellite systems & infrastructure that enables it's customers break their communication boundaries. A team of competent & experienced technical personnel provides support to its customers throughout the African continent from Intersat's Nairobi office on a 24x7 basis.

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