

Sint-Niklaas, 1<sup>st</sup> of December 2012

Subject: End of Life Notification

Dear Madam, Sir,

As a part of our ongoing product development and product life cycle process, and in order to continue to provide high quality satellite transmission products such as the new M6100 and MDM6000 platforms, Newtec is realigning its professional equipment product line.

At this time we are announcing the discontinuation of sales of the products listed here below:

Discontinued Products	Recommended Replacement Solutions <sup>(1)</sup>
AZ420 Telco Satellite Modem	AZ410 Broadcast Modem

<sup>(1)</sup> The proposed replacement solution may not be a form-fit-function compatible replacement. Please check out the info on our website [WWW.NEWTEC.EU](http://WWW.NEWTEC.EU), or contact your sales representative for any further information

If you would like to make final purchases of the discontinued products as listed in the table above, you may place a purchase order that becomes binding and non-cancelable once accepted by Newtec. Newtec reserves the right to limit and allocate quantities in the event demand exceeds supply.

Timelines <sup>(2)</sup>	Date
EoL announcement	December 1st, 2012
End of Sales (last day of order intake)	May 31th, 2013
End of Support	May 31th, 2016

<sup>(2)</sup> Unless other contractual obligations apply

Unless otherwise agreed upon between Newtec and the customer, Newtec shall use its reasonable efforts to provide technical support services and repair services till the End of Support date, or to offer an alternative product of similar or greater functionality. These support and repair services and materials will be billed at the then-current rates and prices in effect at the time of the performance of the services.

If you have any questions, please call your account representative or our Customer Support Centre ([customersupport@newtec.eu](mailto:customersupport@newtec.eu)). We appreciate your cooperation and look forward to serving your needs in the future. Thank you for your continued support.

Sincerely,

Johan De Nolf,  
Product Manager