

NEWTEC COLLABORATES WITH ARABSAT TO SUCCESSFULLY DEPLOY NEWTEC DIALOG® HUBS IN EUROPE

Companies combined teams to complete rapid deployment in order to commence new HTS services



Arabsat 6A satellite and Wael Al-Buti, CCO at Arabsat

SINT-NIKLAAS, Belgium, 12 March 2019 – [Newtec](#), a specialist in the design, development and manufacture of equipment for satellite communications, today announced it has successfully deployed two [Newtec Dialog](#)® hubs in the UK and Finland for Middle East satellite operator Arabsat to enable the company to deliver High Throughput Satellite (HTS) services into the Middle East and African markets.

Arabsat is the leading satellite service provider in the Arab world and has been serving the region with its telecommunications and broadcast services for more than 40 years. Despite the complexity of the project, and the many elements involved to bring it to completion, the commitment from both companies further reinforced the strong partnership that exists between Newtec and Arabsat, established over many years.

The contract, that will enable Arabsat to deliver a new suite of services including Enterprise and VNO services, IP Trunking and Mobile Backhaul for 3G and 4G services, was signed in September last year and the first hub was installed in December 2018.

“Both our teams worked tirelessly and collaborated with goodwill and professionalism to ensure that the project was completed on time and on budget to Arabsat’s exact requirements,” said **Sander Boom, Chief Operations Officer at Newtec**. *“I was impressed with the way in which our teams worked through any challenges together with one aim – to get the job done and to enable Arabsat to extend its service portfolio.”*

The Network Operations Center (NOC), recently installed at Arabsat’s subsidiary Hellasat, in Athens, will see Arabsat able to reach all platforms and remote sites with its services. In combination with a variety of Newtec’s DVB-S2X Wideband modems, the Newtec Dialog platform

will enable Arabsat to offer vertical-specific solutions to deliver the best connectivity experience for any satellite application.

Wael Al-Buti, VP & Chief Commercial Officer at Arabsat, said: *“I’d like to thank the team from Arabsat and Newtec for a job well done – the level of collaboration to execute the project with its challenging timeframe is truly exemplary. Our partnership with Newtec is vital for our growth and enables delivery of truly customized services for Arabsat customers.”*

Newtec Dialog is a multiservice VSAT platform which enables operators to build and adapt satellite networking infrastructures according to specific needs. With Newtec’s modems, it provides a choice of three return technologies, including MF-TDMA, SCPC and Newtec’s unique, dynamic Mx-DMA[®] which combines the best qualities of both to provide dynamic bandwidth allocation with the highest level of efficiency.

- ENDS -

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Newtec will be exhibiting at **CABSAT 2019** this week, at booth **E7-20**, from March 12-14 at Dubai World Trade Centre.

About Newtec

Newtec, www.newtec.eu, is specialized in designing, developing and manufacturing equipment and technologies for satellite communications. As a pioneer in the industry, Newtec is dedicated to creating new possibilities for the broadcast, consumer and enterprise VSAT, government, cellular backhaul and trunking and mobility, offshore and maritime markets. Our products and technologies can be applied in a wide range of single and multiservice applications from DTH broadcasting, video contribution and distribution and disaster recovery and backbones for cellular backhauling, to small and medium enterprises, SCADA and oil and gas networks, aircrafts and vessels.

Since 1985, our dedicated team of specialists has set industry standards with the most efficient, scalable and economical technology solutions. New challenges and customer needs offer opportunities to explore new boundaries. This empowers us to work even harder, helping customers to perform their best so that, together, we can make the world a safer, more informed and connected place. As a result, more than 3 billion people watch TV every day thanks to Newtec technology.

Newtec is a European company headquartered in Sint-Niklaas, Belgium. Through additional commercial offices in Dubai (UAE), Singapore, Beijing (China), Sao Paulo (Brazil) and Stamford, CT (USA) as well as an extensive network of over 100 certified partners, Newtec can meet customer’s needs worldwide.

About Arabsat

Founded in 1976 by the 21 member-states of the Arab League, Arabsat, www.arabsat.com, has been serving the growing needs of the Arab world for over 40 years, operating from its headquarter in Riyadh-KSA and two Satellite control stations in Riyadh and Tunis.

Now one of the world's top satellite operators and by far the leading satellite services provider in the Arab world, it carries over 500 TV channels, 200 radio stations, pay-tv networks and wide variety of HD channels reaching tens of millions of homes in more than 80 countries across the Middle East, Africa and Europe – including an audience of over 170 million viewers in the Middle East and North Africa (MENA) region alone tuned into Arabsat's video “hotspot” at 26° E.