

NEWTEC EMPOWERS MYANMAR'S NEWEST MOBILE OPERATOR

Launch of satellite mobile backhaul network based on Newtec Dialog® platform provided by Com & Com enables Mytel to deliver optimal end-user experience



YANGON, Myanmar, and SINT-NIKLAAS, Belgium, 20 June 2018. [Newtec](#) – a specialist in designing, developing and manufacturing equipment and technologies for satellite communications – today announced it is enabling Communication & Commerce (Com & Com) to launch a mobile backhaul network for Telecom International Myanmar Company Limited's brand Mytel, Myanmar's fourth and most-recent mobile operator, a joint venture by government-owned Star High Public Co Ltd, Myanmar consortium (comprising of 11 companies) MTNH and the Vietnamese telecom company – Viettel.

The tender was awarded to Com & Com – a joint venture company established between Terabit Wave (Myanmar) and OSB JSC (Vietnam) – for its high performance, low Operational Expenditure (OpEx) and the support of Newtec's proven dynamic bandwidth allocation technology, [Mx-DMA®](#) along the Newtec [MDM3100 Satellite Modems](#).

A number of modems have already been installed. Mytel will be able to deliver 2G, 3G and 4G services across Myanmar, increasing its coverage as it prepares for the expected growth in mobile traffic.

*"As a rapidly growing mobile operator, increasing our coverage and making our product offering as competitive as possible is very important," said **Mr. Nguyen The Nghia, Deputy CEO at Mytel.** "Newtec's and Com & Com's solution will help us achieve this goal by lowering our OpEx thanks to the efficiency provided by Newtec's mobile backhaul technologies including Mx-DMA, which is already a success for a number of operators across Asia."*

Newtec's Mx-DMA delivers the efficiency of SCPC with the bandwidth allocation of MF-TDMA to offer best-cost performance, bandwidth efficiency and reliability of services. It is available on the [Newtec Dialog®](#) multiservice platform. Com & Com is responsible for fully managing the Newtec Dialog-based network, supported by the platform's network management system.

*"Satellite communication is the most cost-effective, fastest and reliable way of bridging the digital divide in Myanmar as it can be deployed in even the most rural areas in a very short time," said **Com & Com's Managing Director Ms Theingi Lin.** "By blending Newtec's innovative technologies and Com & Com's fully managed satellite services, we are confident that we can enhance Mytel's offering and meet the growing demand for connectivity while ensuring optimal end-user experience."*

Mytel is the latest operator in the Asia-Pacific region to choose Newtec's mobile backhaul solution based on the Newtec Dialog platform as part of a bigger series of recently installed networks in the region. The number of installations is also increasing in Latin America and Africa.

Semir Hassanaly, Market Director, Cellular Backhaul and Trunking, at Newtec, added: *"We are pleased to see leading new and dynamic operators like Mytel empowering their mobile backhaul via satellite solutions with the most performant technologies. Mytel will deliver Myanmar's first all-4G network, providing the fastest mobile Internet access available at affordable rates and enabling local people to connect with each other and the rest of the world."*

Newtec will exhibit at CommunicAsia and BroadcastAsia 2018 from Tuesday, June 26 to Thursday, June 28 in Singapore. For more information, please visit www.newtec.eu/article/article/communicasia-broadcastasia2018.

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About Newtec

Newtec, www.newtec.eu, is specialized in designing, developing and manufacturing equipment and technologies for satellite communications. As a pioneer in the industry, Newtec is dedicated to creating new possibilities for the broadcast, consumer and enterprise VSAT, government and defense, cellular backhaul and trunking and mobility, offshore and maritime markets. Our products and technologies can be applied in a wide range of single and multiservice applications from DTH broadcasting, video contribution and distribution and disaster recovery and backbones for cellular backhauling, to small and medium enterprises, SCADA and oil and gas networks, aircrafts and vessels.

Since 1985, our dedicated team of specialists has set industry standards with the most efficient, scalable and economical technology solutions. New challenges and customer needs offer opportunities to explore new boundaries. This empowers us to work even harder, helping customers to perform their best so that, together, we can make the world a safer, more informed and connected place. As a result, more than 3 billion people watch TV every day thanks to Newtec technology.

Newtec is a European company headquartered in Sint-Niklaas, Belgium. Through additional commercial offices in Dubai (UAE), Singapore, Beijing (China), Sao Paulo (Brazil) and Stamford, CT (USA) as well as an extensive network of over 100 certified partners, Newtec can meet customer's needs worldwide.

About Mytel

Telecom International Myanmar Company Limited, with the brand name Mytel, has been granted license to be the fourth mobile operator in Myanmar being operational since June 2018, <https://mytel.com.mm/>.

Mytel aims to be the largest operator in terms of both infrastructure and business. Mytel is the first mobile network in Myanmar with the latest technology - 4G technology nationwide. Mytel is a caring innovator which pioneers in innovation and creation. Mytel always tries to listen and understand to provide specialized customer care.

Mytel wants to become a telecommunication network that strengthen the power for the people of Myanmar. Mytel commits to bring Myanmar to the digital platform with the largest and most advanced telecom infrastructure.

In addition to telecommunications services, Mytel has also implemented a number of social policies such as providing free Internet connections to schools, hospitals, pagodas and meditation schools; provides video conferencing solutions for government offices and local governments.

Mytel Broadband Mobile Broadband is always available as a platform for information and technology solutions for all organizations, companies and investors in all industries and sectors in Myanmar towards mutual growth.

About Com & Com

Com & Com, www.comncom.co, founded in 20 November 2014 in Yangon, is a joint venture company, between Terabit Wave (Myanmar) and OSB JSC (Vietnam). We strive to heighten public awareness and trust towards telecommunication and mass media by continuously signifying the role it plays in both, social and business development telecommunication.