

TALIA CONTINUES LONG-TERM PARTNERSHIP WITH NEWTEC AND INCREASES CAPACITY ON ARABSAT 5C KA ACROSS THE MIDDLE EAST



Alan Afrasiab, President and CEO of Talia Limited, and Thomas Van den Driessche, Newtec's CEO, CABSAT2018

CABSAT, Dubai, UAE, Sunday 14 January 2018. Talia has today purchased an additional [Newtec Dialog® platform](#) to provide Ka-band High Throughput Satellite (HTS) services to Afghanistan and Iraq. The additions will provide access to multiple transponders on Arabsat's 5C Ka-band satellite, located at 20 Degrees East.

Talia continues to operate high-quality VSAT and terrestrial services to the African and Middle Eastern regions. In these areas, Talia provides sales and support through local offices in Iraq and Afghanistan. The HTS Newtec Dialog platform uses small VSAT antennas to create a new lower price point for Internet access in the region. This new lower price point for hardware and services greatly enhances the ability to get people connected to the Internet – supporting Talia's commitment to transform communities and economies as part of its corporate social responsibility program.

Jack Buechler, Talia's VP Business Development, said: *"We are delighted with the performance, flexibility, manageability and reliability of the existing Newtec Dialog platform covering the whole of Africa. This new platform will service both broadband users utilizing low-cost, self-install 75cm antennae, as well as enterprise and carrier-grade services at much higher bandwidths."*

The Newtec Dialog platform uses innovative setup guides so that customers can self-install the terminals with an app – either on Apple's iPhone or Google's Android devices. This ease-of-access and reduced upfront cost will allow more users to take-up these new Ka-band HTS services.

"Talia is a longstanding partner of Newtec and has always been at the forefront of providing its customers with high-speed efficiency and reliability," said **Thomas Van den Driessche, Newtec's CEO.** *"The purchase of this latest Newtec Dialog platform will see our cooperation move into a multitude of new services and we applaud Talia on its innovative market approach."*

For further information, please contact Talia: <https://www.talia.net/contact-us/>. Alternatively, visit Newtec and Talia at CABSAT 2018, where the companies will showcase a range of technologies and solutions. Find Newtec at booth ZB1-B30 and Talia at booth ZB1-B40.

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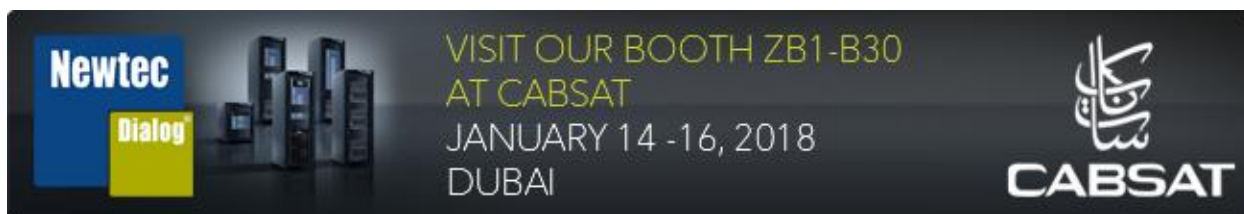
Your Contacts

Newtec

Kerstin Roost
Director, Strategic Marketing & Public Relations
+491772190820
Kerstin.Roost@newtec.eu

Talia

Elliot Banks
elliot.banks@talía.net
+442033181500



About Newtec

Newtec, www.newtec.eu, is specialized in designing, developing and manufacturing equipment and technologies for satellite communications. As a pioneer in the industry, Newtec is dedicated to creating new possibilities for the broadcast, consumer and enterprise VSAT, government and defense, cellular backhaul and trunking and mobility, offshore and maritime markets. Our products and technologies can be applied in a wide range of single and multiservice applications from DTH broadcasting, video contribution and distribution and disaster recovery and backbones for cellular backhauling, to small and medium enterprises, SCADA and oil and gas networks, aircrafts and vessels.

Since 1985, our dedicated team of specialists has set industry standards with the most efficient, scalable and economical technology solutions. New challenges and customer needs offer opportunities to explore new boundaries. This empowers us to work even harder, helping customers to perform their best so that, together, we can make the world a safer, more informed and connected place. As a result, more than 3 billion people watch TV every day thanks to Newtec technology.

Newtec is a European company headquartered in Sint-Niklaas, Belgium. Through additional commercial offices in Dubai (UAE), Singapore, Beijing (China), Sao Paulo (Brazil) and Stamford, CT (USA) as well as an extensive network of over 100 certified partners, Newtec can meet customer's needs worldwide.

About Talia

Talia, www.talia.net, is a market-leading teleport, satellite and terrestrial network operator and systems integrator; providing global ICT solutions that allow enterprises to thrive. Our hybrid infrastructure supports international businesses with connectivity wherever and whenever they need it.

With headquarters in the UK, Talia owns and operates their teleport facility in Germany. With international offices across the Middle East, Africa, South Asia, Europe, North and South America, Talia is ideally positioned to meet the growing demand of today's global market.

Talia delivers solutions for enterprises, media companies, NGOs, government agencies and many others.